NGVAmerica is the North American organization dedicated to the ongoing development of a growing, profitable, and sustainable marketplace for natural gas as a transportation fuel.



#### **MEMBERS**

#### The 200+ NGVAmerica member family

Member companies represent the entire value chain of the NGV industry:

- > Geologic and renewable natural gas (RNG) producers and
- > Station operators and developers and fuel providers
- > Equipment and service suppliers
- > Fleets
- > Original equipment manufacturers (OEMs)
- > Vehicle upfitters and modifiers
- > High horsepower application users, including rail, marine, and construction
- > Industry trade association partners and Clean Cities coalitions



#### **ADVOCACY**

#### Putting more NGVs on the road by:

- > Leading public policy and regulatory initiatives at the state, regional, and federal levels
- > Communicating the value of natural gas and gaseous fuels to policymakers, media, and consumers through a fact-based discussion
- > Developing common industry standards and best practices for the safety, excellence, and reliability of NGV technologies
- > Convening NGV leaders to develop strategies that encourage a strong and growing marketplace and build business-to-business relationships



#### **MEMBER VALUE**

#### Benefits of membership include:

> Seat at the Table

Have your views heard as the industry contemplates an increasingly challenging public policy and regulatory environment

> One-on-One Support

Experienced staff works directly with members to assist on issues that support your NGV-related business operations

> Industry Committees

Participation in committee efforts to tackle key NGV initiatives -State and Federal Advocacy, Technology/Sustainability, Communications/Marketing, Mobile Pipelining

> Policy Portal

Access to members-only comprehensive state-by-state data covering vehicles, fueling stations, taxes, incentives, grant opportunities, and legislation

> Market Trends & Industry Collaterals

Access to industry information and promotional reports to assist in sales, business development, and safety practices

> Fueling Infrastructure Report

Monthly report on fueling infrastructure in the U.S. that includes up-to-date lists of stations, contact information, and accessibility

> Business Directory

Directory of NGVAmerica members dedicated to providing the highest quality products and services

> Newsletter & President's Report

Aggregate of top NGV industry-related news items delivered weekly by email; monthly report by NGVA chief executive highlighting organization activities and key industry developments and deadlines

> Annual NGV Industry Summit & Networking Forums NGVAmerica is the convening voice of the industry and members take part in special events that bring NGV leaders togethers several times a year















## Join our growing network of North American members

"NGVAmerica is the authority on codes, standards, and best practices in the North American natural gas vehicle space. The sharing of new technology, safety information, and ever-changing regulatory requirements is critical to the successful and safe deployment of NGV fleets of every size and application."



#### MARTY TUFTE

Corporate Fleet Director
Waste Management/Houston, Texas
MEMBER SINCE 2011





"Fleets need multiple clean technology options to fit their varied needs; no green solution should be mandated out. NGVAmerica fights to ensure fleets have choice, effectively lobbying elected leaders and regulators on the importance of realistic, broad, and inclusive clean transportation policy and securing real incentives to help fund this needed fleet transformation."

# ASHLEY REMILLARD Vice President, Legal Hexagon Agility/Costa Mesa, CA MEMBER SINCE 2011



"We joined NGVAmerica to gain better access and insight to natural gas vehicle industry fleets, manufacturers, fuelers, and service providers large and small to exchange information, share best practices, and develop new business relationships. Membership has proven essential."



#### ERIC BEVEVINO

Sr. Director, Channel Partner & Heavy-Duty Sales
Valvoline/Lexington, Kentucky
MEMBER SINCE 2021





"Our NGVAmerica membership over the past few years has played an instrumental role in our company's ability to gain traction and increase awareness... linking us to industry leaders, future customers, and investment opportunities while guiding us to conceptualize and develop new applications for our commercialized and innovative technology platform. NGVAmerica is a great industry convener across multiple vertical applications."

## RITA HANSEN CEO Onboard Dynamics/Bend, Oregaon MEMBER SINCE 2018



### NGVAmerica: Who We Are

NGVAmerica is the North American trade association dedicated to the development of a growing, profitable, and sustainable market for vehicles powered by geologic and renewable natural gas. NGVAmerica represents the full value chain of the industry including more than 200 companies, environmental groups, and governmental organizations interested in clean transportation solutions. Our member companies are those that produce, distribute and market natural gas and biomethane across North America; manufacture and service natural gas vehicles, engines, and equipment; and operate fleets powered by sustainable natural gas fuels.



## Why Join?

- Advocate Protect and enhance NGVs within the collection of choice in clean transportation options
- Develop and Promote
   Common safety codes and standards and industry best practices
- Educate and Communicate Policymakers, media, and consumers on the benefits and sustainability of natural gas as a transportation fuel
- Convene Bring industry peers, technology experts, and thought leaders and business peers together to enhance market growth and business opportunities

Membership Application	Brief Description of Organization:		
Join our network of 200 NGVAmerica members:			
Date:			
Company/Organization:			
Website:	Membership Category:		
Name:	Annual Sales/#of Customers:		
Title of Representation:	Join NGVAmerica today!		
Address:	Please complete and return this form to:		
	NGVAmerica		
Phone:	400 N. Capitol Street NW, STE 450 Washington, DC 20001		
Email:	Find out more at: www.ngvamerica.org		

NGVAmerica provides its members with a broad range of valuable services. Member dues are a function of type of company and size; payment due annually in January unless individual arrangements are agreed upon in advance.







## Annual Dues Structure 2023

Engine and Vehicle Manufacturers		Vehicle Dealerships	
Annual Sales	Dues	Annual Sales	Dues
Less than \$250,000,000	\$10,005	Less than \$5,000,000	\$1,334
\$250,000,001 to \$1 billion	\$20,010	\$5,000,001 to 25,000,000	\$4,002
Over \$1 billion	\$44,023	Over \$25,000,000	\$6,670
Natural Gas Distribution	Companies		
Gas Customers	Dues	Gas Customers	Dues
Less than 25,000	\$ 1,334	250,001 to 500,000	\$24,012
25,000 to 50,000	\$ 3,335	500,001 to 1,000,000	\$29,349
50,001 to 100,000	\$ 6,670	1,000,001 to 3,000,000	\$40,021
100,001 to 250,000	\$20,010	More than 3,000,000	\$60,031
Gas Producers		Gas Pipeline Companies	
Annual Sales	<u>Dues</u>	All gas transmission companies	\$40.021
Less than \$100,000,000	\$10,005	7 iii gas transmission companies	γ+0,021
\$100,000,001 - \$250,000,000	\$13,340		
\$250,000,001 - \$1 billion	\$20,010		
\$1 billion - \$10 billion	\$40,021		
Over \$10 billion	\$66,701		

## Fleet Operators

<u>Annual Sales/Annual Budget</u>	<u>Dues</u>	<u> Annual Sales/Annual Budget</u>	<u>Dues</u>
Less than \$5,000,000	\$ 667	\$100,000,001 to \$1 billion	\$12,006
\$5,000,001 to \$50,000,000	\$ 2,001	Over \$1 billion to \$5 billion	\$20,010
\$50,000,001 to \$100,000,000	\$ 5,336	Over \$5 billion	\$26,681

#### **NGV** Equipment and Service Suppliers

All for-profit organizations and corporations other than those listed above.

<u>Annual Sales</u>	<u>Dues</u>	<u>Annual Sales</u>	<u>Dues</u>
Less than \$250,000	\$ 1,334	\$100,000,001 to \$250,000,000	\$16,008
\$250,001 to \$5,000,000	\$ 4,002	\$250,000,001 to \$500,000,000	\$24,014
\$5,000,001 to \$25,000,000	\$ 6,670	\$500,000,000 to \$1 billion	\$33,351
\$25,000,001 to \$100,000,000	\$10,672	Over \$1 billion	\$46,691

### **Nonprofit Organizations**

Nonprofit organizations, trade associations, and government organizations not falling into any of the above categories may join the NGVAmerica for \$1,335.

### International Organizations

International organizations that are not located in nor do any business in the U.S. may join NGVAmerica with dues of 25 percent of their U.S. counterparts.

<sup>\*</sup>NGVAmerica Sustaining Board Members pay minimum dues of \$20,011 within their respective dues category